

# **Certified Crucial**

**Podcast Community Monetization** 



## **How Podcasters Make Money**

1.

### Ads/Sponsorships

Requires listenership threshold, takes time to build listeners.

2.

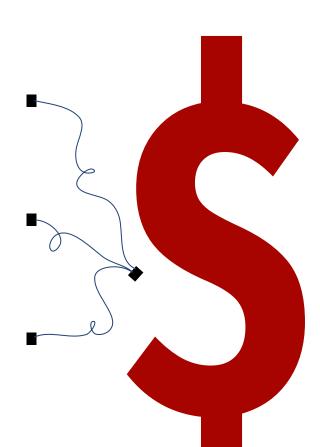
#### **Gated Content & Events**

Allows access to exclusive content and community. Long time commitment for consumer.

3.

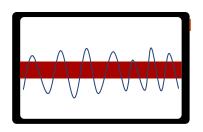
### **Live Events & Merch**

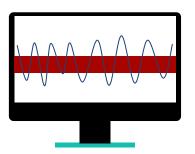
Intimate setting with people who have already invested in you. Rapid time to value for monetization.











83%

#### **Podcasters > Celebrities**

83% of podcast listeners trust podcast hosts more than celebrities **2.8**x

#### **Podcasters > Influencers**

Consumers are 2.8x more likely to trust podcasts than social media

## **More Viewers**

#### **Podcasters > Netflix**

There are more weekly podcast listeners in the US than Netflix subscribers.



## Podcast Listener and Vinyl Consumer Shared Interests



## Audio Appreciation

Formats aside, a deep appreciation for quality audio is shared.



### Independent Culture

Both audiences have a tendency to seek out unique and non-mainstream content.



#### Engaged Listeners

Both activities demand the listener's attention to fully appreciate the content.



## Collector Appeal



With such engaged listeners in a content driven world, exclusive access is in high demand.

# **Connection to Community**



Ownership of merch fosters a sense of shared belonging and ambassadorship





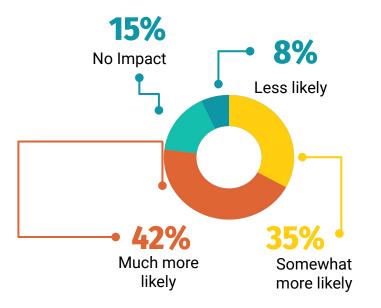
Whether it's indie music or an indie podcasts, fans want to show support for the creatives they enjoy.

## It's More Than An Audio Experience

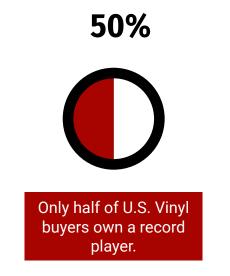


Vinyl's appeal lies in the perceived authenticity of the sound as well as its packaging. Consumers of vinyl are buying for nostalgia, collectables and genuine support of the creative.

## Impact of design on consumer likelihood to buy



# Number of vinyl consumers who own a record player

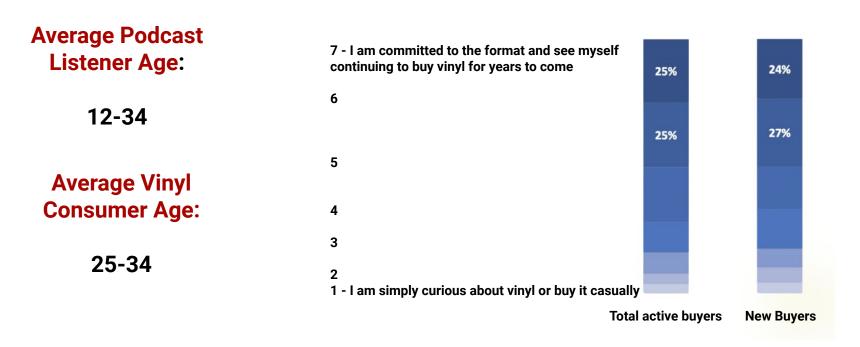


## Why Podcast on Vinyl?



Vinyl has made a strong resurgence with an overlap in podcast listener age. Research suggests current vinyl consumers are committed to the format and new buyers are proving to have strong demand for the physical product.

### **Vinyl Commitment Scale**



## **Pre-Order Power**

#### **Launch Pre-Order Sales**

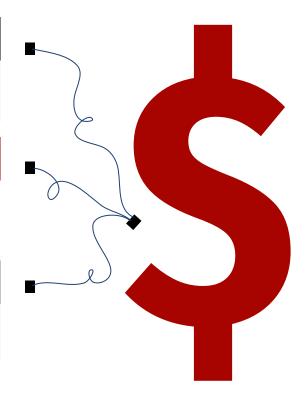
Generate initial interest and excitement, ensuring that your loyal audience is ready to purchase as soon as the cart opens.

### **Achieve Minimum Order Quantity**

Allows access to exclusive content and community. Long time commitment for consumer.

#### **Collect Payment**

Intimate setting with people who have already invested in you. Rapid time to value for monetization.

















## **Audio Files**

## Mastering

Vinyl Press

**Testing** 

**Shipping** 

Provide us with access to the .wav or .mp3 of your audio.

Our audio engineers then master the audio to meet vinyl quality expectations.

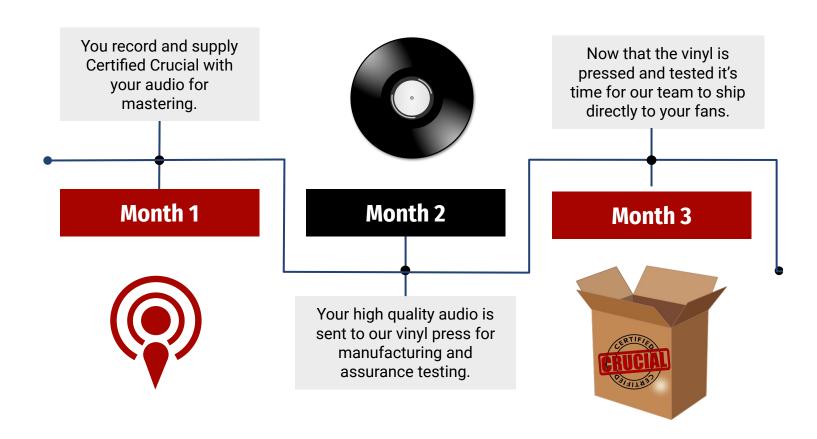
The mastered audio file is sent to our vinyl press.

Our expert team takes pride in our assurance testing which ensures clients a high quality product.

We take away the hassle of shipping from you and offer shipping directly to your fans.



## **Timelines and Expectations**





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